

**RESOLUTION NO. R2015-63**

**A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI BEACH, FLORIDA, AUTHORIZING THE CITY MANAGER TO NEGOTIATE AN AGREEMENT WITH UNITED HEALTHCARE PURSUANT TO REQUEST FOR PROPOSALS NO. 2015-06, SINGLE SOURCE FULLY INSURED GROUP HEALTH, WELFARE AND AN EMPLOYEE ASSISTANCE PROGRAM PLAN.**

**WHEREAS**, the City of North Miami Beach ("City") chose to go to market for health insurance services in order to maintain the competitive rates and plan designs that employees, retirees and their eligible dependents value; and

**WHEREAS**, the City issued Request for Proposals (RFP) No. 2015-06 for the purpose of selecting a qualified health insurance carrier to provide high quality and comprehensive medical care to include major medical, mental health, an Employee Assistance Program (EAP), prescription benefits coverage, vision coverage and state of the art wellness/preventive care services; and

**WHEREAS**, bid notices were electronically mailed to more than 800 potential local and national vendors, as well as advertised in the Miami Daily Business Review, and posted on DemandStar by Onvia, the City's website, and in the lobby of City Hall. Additionally, all registered City of North Miami Beach vendors under the commodity(s) matching this project's scope were notified via email; and

**WHEREAS**, the City took receipt of three submittals by the published deadline, and upon administrative review, two of the submittals were found to be responsive: Aetna and United Healthcare; and

**WHEREAS**, a Review Committee comprised of seven City employees convened to evaluate the responsive submittals to RFP No. 2015-06 and chose to proceed with presentations and question and answer (Q&A) sessions with the two carriers; and

**WHEREAS**, the Review Committee also directed the City's health insurance broker of record, Wells Fargo Insurance Services, to conduct meetings with the two carriers in order to refine the plan design rates with underwriters; and

**WHEREAS**, the Review Committee based their final ranking on the proposals, presentations and Q&A sessions with the carriers, and ranked United Healthcare number one; and

**WHEREAS**, the City Council of North Miami Beach authorizes the City Manager or designee to negotiate an agreement between the City and United Healthcare for the City's single source fully insured group health, welfare and EAP plan; and

**WHEREAS**, if said negotiations are unsuccessful, the City Manager or designee is authorized to negotiate with the second ranked health insurance carrier, Aetna; and

**WHEREAS**, upon successful negotiations, the City Manager or designee will submit the agreement to the City Attorney's office for approval and placement on the next available City Council agenda for final approval; and

**NOW, THEREFORE, BE IT RESOLVED** by the City Council of the City of North Miami Beach, Florida.

**Section 1.** The foregoing recitals are true and correct.

**Section 2.** The City Manager or designee is hereby authorized to negotiate an agreement for the City's single source fully insured group health, welfare and EAP plan with UnitedHealthcare, as the first ranked carrier.

**Section 2.** Should negotiations with the first-ranked carrier be unsuccessful, the City Manager or designee is hereby authorized to engage in negotiations with the second-ranked carrier.

**APPROVED AND ADOPTED** by the City of North Miami Beach City Council at the Regular meeting assembled this **21st day of July, 2015**.

ATTEST:

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PAMELA L. LATIMORE  
CITY CLERK

(CITY SEAL)

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GEORGE VALLEJO  
MAYOR

APPROVED AS TO FORM:

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JOSE SMITH  
CITY ATTORNEY

Sponsored by: Mayor and Council