



Procurement Management Department

Commission Agenda Staff Report

Date: October 21, 2025

Resolution No.: 2025-XX

To: Mayor and City Commission

From: Andrew Plotkin, Interim City Manager

Prepared By: Shereece George Depusoir, Chief Procurement Officer

Agenda Title: Resolution Approving Purchase Order with MarineMax East, Inc.

Background

The North Miami Beach Police Department's current marine vessel has become costly to maintain and is no longer reliable for daily patrol, rescue, and dive operations. Frequent mechanical issues and escalating repair costs have limited its availability, creating operational challenges and highlighting the need for a replacement vessel that meets the Department's performance and safety requirements.

After meeting with various dealers and testing eight vessels from four different manufacturers, the Department determined that the Grady-White 326 Canyon offered the best combination of capability, performance, and value to support marine patrol, rescue, and dive operations.

A Notice to Sole Source (Ref: SS-2025-061) was published on the OpenGov.com E-Procurement portal, outlining the City's intention to proceed with a sole-source procurement methodology for the purchase of the 2025 Grady-White 326 Canyon Boat to support the Department's marine patrol, rescue, and dive operations. During that period, the City either did not receive responses or could not substantiate the same products or services from alternate vendors.

MarineMax East, Inc. is the sole authorized Grady-White dealer in the South Florida region, and Grady-White vessels are sold exclusively through their authorized dealer network, making them the sole source for this purchase. The selected vessel is available for immediate delivery, avoiding the typical 12 to 18 month wait for custom-built boats. Additionally, the City is receiving the boat at a cost savings of approximately \$85,000 below market value, including a \$16,000 trailer at no additional cost. This ensures a timely, efficient, and fiscally responsible acquisition.

Recommendation

The Chief of Police and the Chief Procurement Officer recommend that the City Commission approve and authorize the City Manager or designee to issue a purchase order for a 2025 Grady-White 326 Canyon Boat from MarineMax East, Inc. in an estimated budgeted amount of \$412,000.

Fiscal Impact

Requesting a Purchase Order for the allocated amount of \$412,000, as approved in the adopted FY25 budget appropriation.
