

CITY OF NORTH MIAMI BEACH MEMORANDUM



PROCUREMENT MANAGEMENT DEPARTMENT

TO: Mario Diaz, City Manager
FROM: Shereece George Depusoir, Chief Procurement Officer
DATE: Friday, May 23, 2025

RE: RFP-24-048-SG SCHOOL ZONE SPEED DETECTION SYSTEM & MONITORING PROGRAM

BACKGROUND:

In an effort to provide excellent municipal services, in a financially responsible manner, and consistent with our Strategic Plan, The City of North Miami Beach advertised RFP-24-048-SG SCHOOL ZONE SPEED DETECTION SYSTEM & MONITORING PROGRAM with electronic notices posted on the City's website and BidSync.com, and electronic notification sent to over 16,300 suppliers on December 20, 2024.

Pursuant to the RFP, the selected firm is required to install, maintain and administer a School Zone Speed Detection System and Monitoring Program for multiple school zone areas within the City of North Miami Beach for a one-year term with four (4) one-year renewals.

The City Manager established an Evaluation Committee comprised of the City of North Miami Beach's Police Captain and two Lieutenants from the City of Sunny Isles and the Town of Golden Glades, respectively.

On January 31, 2025, five (5) proposals were received from Altumint, Blue Line Solutions, LLC, Redspeed, Sensys Gatso USA and Jenoptik Smart Mobility Solutions, LLC.

The Procurement Management Department conducted an administrative review of the submissions and deemed all submissions responsive, and on March 27, 2025, at a publicly advertised meeting, the Evaluation Committee submitted initial scoring of the responses. The Evaluation Committee conducted a public discussion, regarding the established evaluation criteria, including but not limited to: Qualifications, Project Approach, and Experience.

Subsequent to the public discussion the Evaluation Committee scored the respondents as follows:

- 1. Redspeed 284
2. Altumint. 259
3. Blue Line Solutions, LLC..... 256

RECOMMENDATION:

Ranking of the respondents based on the scoring:

- 1st.....Redspeed
2ndAltumint
3rdBlue Line Solutions, LLC

The three (3) member Evaluation Committee recommends the City Manager, after conducting his due diligence, concur with the ranking of the respondents as listed above and recommend that the City Commission approve the ranking and authorize the City Manager to negotiate with the 1st ranked respondent, Redspeed and in accordance with Florida Statutes then negotiate with 2nd ranked then the 3rd ranked if an impasse is reached.

CONTACT PERSONS:

Shereece George Depusoir – *Chief Procurement Officer*

Approved and may be placed on the next Commission Meeting Agenda.

By: _____
Mario A. Diaz, City Manager

_____ Date

Cc: Juan Pinillos, Chief of Police – NMBPD
Stuart Nichols, Deputy Chief of Police - NMBPD
