

EXHIBIT A



City of North Miami Beach

NTS-2025-019-KC

**SOLE SOURCE NOTICE: PURCHASE OF DEZURIK, RED VALVE &
ROTORK SERVICE & REPLACEMENT PARTS FROM FLUID
CONTROL SPECIALTIES, INC.**

RELEASE DATE: March 3, 2025

RESPONSE DEADLINE: March 10, 2025, 2:00 pm

Please refer to the project timeline in this document for all important deadlines.

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1. Introduction
2. Notice of Intent to Sole Source
3. Attachments

Attachments:

NTS-2025-019-KC Notice of Intent to Sole Source Fluid Control Specialties, Inc FINAL

1. Introduction

The City of North Miami Beach, FL (the "City"), intends to negotiate a Sole Source procurement for Sole Source Notice: Purchase of DeZURIK, Red Valve & Rotork Service & Replacement Parts from Fluid Control Specialties, Inc..

1.1. Summary

This is not a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the City intends to negotiate and award with only one source under the authority of the City of North Miami Beach City Code Section 3-4.8. Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

1.2. Timeline

Release Project Date:	March 3, 2025
Response Submission Deadline:	March 10, 2025, 2:00pm

1.3. Procurement Contact

Kemesia Clarke

Senior Purchasing Agent

17011 NE 19th Ave

North Miami Beach, FL 33162

Email: kemesia.clarke@citynmb.com

Phone: (305) 948-2946

2. Notice of Intent to Sole Source

2.1. NTS-2025-019-KC - Purchase of DeZURIK, Red Valve & Rotork Services & Replacement Parts from Fluid Control Specialties, Inc.

This is not a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the City intends to negotiate and award with only one source under the authority of the City of North Miami Beach City Code Section 3-4.8. Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

The City of North Miami Beach, Florida intends to negotiate a Sole Source procurement:

Request Department/Office: NMB Water

Product and/or services to be purchased: Purchase of DeZURIK, Red Valve & Rotork Service & Replacement Parts from Fluid Control Specialties, Inc.

Anticipated Cost: \$555,108.00

Sole Source Justification: The Norwood Water Treatment Plant needs to purchase replacement parts for check valves, Rotork actuators, and valves for the sand separators and membrane skids in the Nano and Reverse Osmosis Water Plant. Fluid Control Specialties, Inc. is the sole authorized manufacturer's representative for DeZURIK, Inc. brands and products including Red Valve and the sole and exclusive Municipal Representative for Rotork actuators in the State of Florida. No other representative can sell products, provide OEM replacement parts, maintenance, repair services, field services and technical support.

Active to be Taken: Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, email, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Chief Procurement Officer & sourcing Buyer II not to compete this proposed action based on the responses to this notice is solely within the discretion of the Chief Procurement Officer.

All responses must be in writing and returned to ATTN: City of North Miami Beach, 17011 NE 19th Ave., Suite 315, North Miami Beach, FL 33162 by: e-mail to bids@citynmb.com. Note the number of the Sole Source Information inquiry on documentation.



Notice of Intent to Award a Sole Source Procurement

Subject: Purchase of Dezurik, Red Valve & Rotork Spare Parts from Fluid Control Specialties, Inc.

Document Number: NTS-2025-019-KC

Date: March 3, 2025

Written Response Due: March 10, 2025

Time: 2:00 PM EST

E-mail Address: bids@citynmb.com

This is not a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the City intends to negotiate and award with only one source under the authority of the City of North Miami Beach City Code Section 3-4.8. Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

The City of North Miami Beach, Florida intends to negotiate a Sole Source procurement:

Request Department/Office: NMB Water

Product and/or services to be purchased: Purchase of Dezurik, Red Valve & Rotork Service and Replacement Parts from Fluid Control Specialties, Inc.

Anticipated Cost: \$555,108.00

Sole Source Justification: The Norwood Water Treatment Plant needs to purchase replacement parts for check valves, Rotork actuators, and valves for the sand separators and membrane skids in the Nano and Ro water plant. Fluid Control Specialties, Inc. is the sole authorized manufacturer's representative for DeZURIK, Inc. brands and products including Red Valve and the sole and exclusive Municipal Representative for Rotork actuators in the State of Florida. No other representative can sell products, provide OEM replacement parts, maintenance, repair services, field services and technical support.

Active to be Taken: Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, email, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Chief Procurement Officer & sourcing Buyer II not to compete this proposed action based on the responses to this notice is solely within the discretion of the Chief Procurement Officer.



SOLE SOURCE REQUEST FORM

PROCUREMENT MANAGEMENT DIVISION

TO: Mario A. Diaz
City Manager

VIA: Chief Procurement Officer

FROM: Hamid Nikvan (Name)
NMB Water (Department)

for HN

PM

DATE: 02/05/2025

RE: Fluid Control Specialties- Spare parts

Annual Expenditure not to Exceed: \$ 555,108.00 Vendor # 499029

Section 3-4.5 Exemptions for Bidding, Purchase of the following materials and services shall be exempt from the bidding process and subject to the spending limitations provided in subsection 3-3.14, unless otherwise provided by **State law: a. Sole source purchases. Sole-source supplies and services, such as unique, patented, or franchised supplies or services, are exempt if the Purchasing Agent determines, after conducting a good faith review of available sources, that the particular supply or service is available from only one (1) source.**

Sole Source Justification: 3-4.8 Sole Source Purchasing. Department heads may recommend purchase of a part, commodity, or service from a sole source supplier after a reasonable search has been made to find other suppliers. The recommendation shall include a written justification documenting the potential vendors contacted, and the results. The Purchasing Agent shall either confirm the lack of additional suppliers or inform the Department of potential suppliers.

The Norwood Water Treatment Plant currently need to purchase: replacement parts for the check valves, Rotork actuators, valves for the sand separators and the membrane skids in the Nano and Ro water plant and other sole source parts.

Fluid Control Specialties, Inc. located in Sanford, Florida is the sole and exclusive Municipal representative for Rotork electric actuators, Dezurik valves, Red valve within the state of Florida. No other representative can sell products, provide OEM replacement parts, maintenance, repair services, field services and technical support.

Approved

Date

Chief Procurement Officer (Up to \$25,000)

Mario A. Diaz, City Manager (Up to \$50,000)

Purchases exceeding \$50,000.00 will be placed on the next Commission Agenda pending Procurement review.



PROCUREMENT EXPLANATION MEMO

PROCUREMENT MANAGEMENT DIVISION

TO: **Mario A. Diaz**, City Manager

VIA: Chief Procurement Officer

FROM: Hamid Nikvan
Name
Director of NMB Water
Title/Department

for HN *PM*

DATE: 02/05/2025

RE: Fluid Control Specialties- Spare parts

Fiscal Amount not to Exceed: \$ 555,108.00

Vendor # 499029

Purpose (How does it align with City NMB Strategic Plan?):

In keeping with City of NMB's Strategic Plan Mission of providing a safe environment for residents and visitors to the City, and being fiscally responsible, a request is being made to award a sole source contract to Fluid Control Specialties for the purchase of spare parts for the water plant.

Background:

The Norwood Water Treatment Plant currently has Rotork actuator in use to control the flow of supply water from the wells, valves in the sand filters and the membrane system. Currently, there is a need to replace some actuators and others will be used as spares in case of emergency due to longer lead times. By establishing this contract, the water plant will have the means of procuring critical equipment and parts to maintain normal plant operations of the membrane system.

Recommendation:

NMB Water recommends this Sole Source Request be approved and established as Fluid Control Specialties are the authorized sole source vendor of these services.

Fiscal Impact / Account Number(s):

FY2025 / 410904 - 533465

Contact Person(s):

Hamid Nikvan , Director of NMB Water; Carlos Carrazana, Water Plant Manager



December 20, 2024

Attn: To whom it may concern

Subject: Sole Source Representative 2025

To whom it may concern,

Rotork Controls, Inc.
675 Mile Crossing Blvd.
Rochester, New York
14624

tel: +1 585 613 3300
fax: +1 585 247 2308
www.rotork.com

Rotork Controls, Inc. is the sole manufacturer of Rotork products and associated equipment, of which includes K-Tork pneumatic actuators. Fluid Control Specialties, Inc. located in Sanford, Florida is the sole and exclusive Municipal representative for Rotork actuators within the state of Florida, including all counties east of Rt. 231. Counties excluded are Escambia, Santa Rosa, Okaloosa, Walton, Holmes, Washington, Bay, Jackson, Calhoun, and Gulf.

No other representative can sell products; provide OEM replacement parts, maintenance, repair services, field services and technical support for Rotork Controls, Inc. within the state of Florida excluding the counties identified above.

Your contact for Fluid Control Specialties, Inc. is:

Robert Whritenour
111 Maritime Drive
Sanford, Florida 32771
Office: 407.302.5611
Fax: 407.302.5612
Email: robert.whritenour@fc-spec.com

If you have questions regarding this issue, please contact me at (239) 231-9286.

Sincerely,

Clayton Martin

Area Sales Manager - Water & Power - Florida

Mobile: 1 (813) 727-5256

email: clayton.martin@rotork.com | web: www.rotork.com

February 4, 2025

To: All Customers

Re: Fluid Control Specialties, Inc. Authorized Manufacturer's Representative

Fluid Control Specialties, Inc. is the sole authorized manufacturer's representative of all DeZURIK, Inc. brands and products, including DeZURIK, APCO, Hilton, Willamette, Red Valve, Tideflex and RKL. This includes, parts, OEM repair parts, and maintenance for the Water and Wastewater Industries in the state of Florida, except for the pan handle counties of Bay, Calhoun, Escambia, Gulf, Holmes, Jackson, Okaloosa, Santa Rosa, Walton, and Washington.

Sincerely,

John Skalla
DeZURIK, Inc. - Municipal Sales Manager



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B CON143
I CITY OF NORTH MIAMI BEACH
L PUBLIC UTILITIES
L 17050 NE 19TH AVENUE
T NORTH MIAMI BEA, FL 33162
O US

S CITY OF NORTH MIAMI BEACH
H PUBLIC UTILITIES
I 19150 NW 8TH AVE
P MIAMI GARDEN, FL 33169
T US
O

Accepted By: _____
Company: _____
Date: _____
PO#: _____
Ship To: _____

ATTENTION:

CARLOS CARRAZANA#
786-586-8395

WE ARE PLEASED TO PROPOSE THE FOLLOWING FOR YOUR CONSIDERATION:

TERMS: NET 30

CUSTOMER REF/PO#		JOB TITLE	SLP	SHIPPING TYPE	
240618		QUOTE FOR BLANKET PO 2024	LOA/LOA	FULL FREIGHT ALLOWED	
QTY	PART	DESCRIPTION	UNIT PRICE		EXTENDED
1	DEZ 20" BOS	DEZURIK 9692254 BOS,20,US,L1,DI,EPDM,EPDM,S2-S2*MG-16-HD30	\$28,217.00		\$28,217.00
1	DEZ 8" KGN	DEZURIK 9714696 KGN,8,MSU,F1,S2,MSP,S2-M*X*D00354	\$3,229.00		\$3,229.00
1	2" SS PEC W. SS HW	DEZURIK DEZ 2" SS PEC WITH SS ADAPTION HARDWARE FUW ROTORK IQT3	\$38,139.00		\$38,139.00
1	RV 2" 5200 PINCH VLV	RED VALVE & ROTORK 2" 5200 PINCH VALVE W/ SS ADAPTION & ROTORK IQS12 FA10A 120/1/60	\$14,467.00		\$14,467.00
1	PARTS FUW 20 CSD	DEZURIK/APCO Qty (2) A13 Pivot Pin 303 - p/n 1709299 Qty (4) A14 Pivot Pin Bushing 316 - p/n 1709301 Qty (4) A15 Gasket - p/n 1709303 Qty (2) A16 Pivot Pin Cover - p/n 1709306 Qty (2) A17 screw - p/n 1074634 Qty (2) A22 Indicator Pivot Pin 303 - p/n 1709300 Qty (2) A23 Cover Indicator - p/n 1709309 PARTS FUW QTY (2) VALVES	\$29,473.00		\$29,473.00
17	4" FL PEC W/ NUT	DEZURIK PEC,4,F1,CI,T,FKM,S30SC0*NT,SB16 (HYDROTREATER #2 & #3)	\$1,397.00		\$23,749.00
2	6" FL PEC W/ G&HW	DEZURIK PEC,6,F1,CI,T,FKM,S30SC0*GS-6-HD8,SB16 (HYDROTREATER #3)	\$2,767.00		\$5,534.00

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QTY	PART	DESCRIPTION	UNIT PRICE	EXTENDED
3	IQTM2000 FA14	ROTORK 460/3/60 403H0000 INCLUDES: HART & CPT/FOLO (RO FEED)	\$12,797.00	\$38,391.00
2	IQTM1000 FA12	ROTORK 460/3/60 403H0000 INCLUDES: HART & CPT/FOLO (NANO FEED)	\$11,695.00	\$23,390.00
6	IQTM250 FA10	ROTORK 460/3/60 403H0000 INCLUDES: HART & CPT/FOLO (NANO & RO)	\$11,079.00	\$66,474.00
1	IQT2000 FA14	ROTORK 460/3/60 303H0000 INCLUDES: HART & CPT/FOLO (VOC/DEGASSIFIER)	\$12,293.00	\$12,293.00
8	IQT500 FA10	ROTORK 460/3/60 303H0000 INCLUDES: HART & CPT/FOLO (WELLS/BYPASS)	\$11,329.00	\$90,632.00
2	IQTM1000 FA12	ROTORK 120 VAC 403H0000 INCLUDES: HART & CPT/FOLO AND MOUNTING HARDWARE (FILTERS - REPLACING LIMITORQUE ACTUATORS)	\$13,276.00	\$26,552.00
8	IQT1000 FA12	ROTORK 120 VAC 303H0000 INCLUDES: HART & CPT/FOLO AND MOUNTING HARDWARE (FILTERS - REPLACING LIMITORQUE ACTUATORS)	\$13,008.00	\$104,064.00
2	IQT500 FA10	ROTORK 120 VAC 303H0000 INCLUDES: HART & CPT/FOLO AND MOUNTING HARDWARE	\$12,895.00	\$25,790.00



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QTY	PART	DESCRIPTION	UNIT PRICE	EXTENDED
		(FILTERS - REPLACING LIMITORQUE ACTUATORS)		
2	1" PINCH VALVE	RED VALVE	\$12,357.00	\$24,714.00
		1" PINCH VALVE W/ ROTORK ACTUATOR		
		INCLUDES BOOT		



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QTY	PART	DESCRIPTION	UNIT PRICE	EXTENDED
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Please make PO out to Fluid Control Specialties
111 Maritime Dr. Sanford, FL 32771

***ALL LEAD TIMES ARE ARO/STPS & Availability
(Estimated to ship from the Factory once Order has
been processed / Subject to Prior Sales and Availability)
***There is a \$150 minimum for Orders
***Shipping costs Do Not count towards the minimum
***First time orders for customers not on open account
with Fluid Control Specialties may only be placed
via Visa, MasterCard, or Discover or check in advance
of shipment.
***To avoid 6% state and any applicable county surtax a
sales tax exemption or resale certificates must
be provided at time of purchase.

Every effort has been made to ensure this quotation is as
complete and accurate as possible. All items quoted are
based on Fluid Control Specialties interpretation of the
supplied project specifications or verbal requests and is NOT
guaranteed to be complete or accurate. In the event the
materials of construction or the scope of Fluid Control
Specialties is different from yours and is believed to be in
error, please let us know. Modifications and/or
amendments can be made as per your request
DeZURIK, APCO standard warranty terms are two years
from date of shipment. An additional 3rd year (36 month)
warranty may be purchased at time of order placement only
for an additional charge of 2% of order, 4th year (48
months) for 3% of net order value, 5th year (60 months)
for 5% of net order value for a total of five years maximum.

Notes:

- 1.All prices quoted are based on the entire package
proposed.
- 2.Prices are F.O.B. Factory, Freight Allowed.
- 3.All prices are based on the scope above: therefore, any
changes in scope will result in a change in pricing on
individual items.
- 4.Unless otherwise noted, quotations are valid for 30 days.
Until acceptance of order, quoted prices and delivery are
subject to change. Unless otherwise noted, prices are firm
for shipment of goods within 12 months from the relevant
quotation date. Our prices are based on current prices for
material. If a significant material price increase occurs
between order acceptance and shipment date, goods
scheduled to ship beyond 12 months of the quotation date
are subject to a price adjustment by the amount necessary
to cover such an increase.
- 5.Stenographic, clerical, and mathematical errors are
subject to correction.
- 6.Fluid Control Specialties does not accept liquidated
damages or damages of any kind.



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QTY	PART	DESCRIPTION	UNIT PRICE	EXTENDED
		7.Fluid Control Specialties reserves the right to apply "Price in Effect" at time of delivery due to shortages and/or further tariff declarations by state or federal agencies. Fluid Control Specialties, Inc. will not be responsible for industry price changes or shortages beyond our control as a result of changes to the current tariff law. 8.This quotation reflects our policy of sourcing raw materials in the most cost-effective manner. Any requirements for specific U.S. content shall require a revised quotation. 9.All items are subject to a 40% re-stock charge, if cancelled or returned, after release of order for manufacturing. 10.All orders placed regarding this proposal will be subject to the Terms and Conditions of Fluid Control Specialties. Terms are available for review at www.fluidcontrolspec.com 11."This proposal is based on the quantities and sizes listed. All pricing is formulated to include all items contained within the proposal. Any deviation from or manipulation of the scope proposed, will require a revised proposal on individual items." 12.Valve Tags, by others. 13.Extension stems by others. 14.Quotation is based on the description provided and does not include any materials of construction or additional material that is not, specifically, named in the proposal. 15.Spare parts are not included unless specifically noted.		

This quote is subject to and incorporates by reference Fluid Control Specialties ("Fluid Control Spec") Terms & Conditions and Customer Warranty available at www.fluidcontrolspec.com which will be provided by email upon written request. Buyer expressly agrees to the provisions set forth in the ("Fluid Control Spec") Terms & Conditions and Customer Warranty posted on Fluid Control Specialties' website.

QUOTE VALID FOR 60 DAYS. CREDIT CARD PAYMENTS ARE SUBJECT TO AN ADDITIONAL 3% CHARGE NO TAXES OF ANY KIND ARE INCLUDED IN THIS PROPOSAL

TOTAL: \$555,108.00

All responses must be in writing and returned to ATTN: City of North Miami Beach, 17011 NE 19th Ave., Suite 315, North Miami Beach, FL 33162 by: e-mail to bids@citynmb.com. Note the number of the Sole Source Information inquiry on documentation.