



AXON

North Miami Beach Police Dept. - FL

AXON SALES REPRESENTATIVE
Jeremy Deegan

jdeegan@axon.com

ISSUED
6/4/2021



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-293114-44354.719JD

Issued: 06/04/2021

Quote Expiration: 09/25/2021

Account Number: 109795

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

Jeremy Deegan

Phone:

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Fax:

PRIMARY CONTACT

Richard Rand

Phone: (305) 662-7654

Email: richard.rand@nmbpd.org

SHIP TO

Richard Rand
 North Miami Beach Police Dept. - FL
 16901 NE.19TH AVE.
 Miami, FL 33162
 US

BILL TO

North Miami Beach Police Dept. - FL
 16901 NE.19TH AVE.
 Miami, FL 33162
 US

Year 1 OSP7+ Premium

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	2	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	75	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	75	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	2,250	0.00	0.00	0.00
73680	RESPOND DEVICE PLUS LICENSE	60	75	0.00	0.00	0.00
73681	AXON RECORDS FULL	60	75	0.00	0.00	0.00
73739	PERFORMANCE LICENSE	60	75	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	75	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	75	0.00	0.00	0.00
85760	AUTO-TRANSCRIBE ON DEMAND SERVICE	60	75	0.00	0.00	0.00
73618	CITIZEN FOR COMMUNITIES USER ACCESS LICENSE	60	75	0.00	0.00	0.00
73478	REDACTION ASSISTANT USER ACCESS LICENSE	60	75	0.00	0.00	0.00
11642	THIRD-PARTY VIDEO SUPPORT LICENSE	60	75	0.00	0.00	0.00
73687	EVIDENCE.COM VIEWER LICENSE	60	2	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	60	75	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	13	0.00	0.00	0.00

Year 1 OSP7+ Premium (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	13	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	42	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	14	0.00	0.00	0.00
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		72	0.00	0.00	0.00
75015	SIGNAL SIDEARM KIT		75	0.00	0.00	0.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER		3	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		1	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		75	699.00	692.01	51,900.75
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		225	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		225	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		75	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		75	0.00	0.00	0.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		50	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		50	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		150	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		150	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		150	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		150	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		150	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		90	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		90	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		1	0.00	0.00	0.00

Year 1 OSP7+ Premium (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		1	0.00	0.00	0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		1	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		82	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		75	0.00	0.00	0.00
70112	AXON SIGNAL UNIT		75	279.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		3	1,495.00	1,480.05	4,440.15
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	3	354.00	354.00	1,062.00
74211	AXON BODY 3 - 1 BAY DOCK		75	200.00	198.00	14,850.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		75	43.90	43.46	3,259.50
87060	TECH ASSURANCE PLAN 1-BAY BODY 3 DOCK WARRANTY	60	75	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		3	43.90	43.46	130.38
20188	VR CONTROLLER KIT PELICAN CASE		1	200.00	0.00	0.00
20296	SAMSUNG S7+ TABLET FOR VR SIMULATOR		1	1,000.00	0.00	0.00
20297	SAMSUNG S7+ TABLET CASE FOR VR SIMULATOR		1	30.00	0.00	0.00
20298	VR-ENABLED GLOCK 17 CONTROLLER		1	650.00	0.00	0.00
20299	VR HEADSET HEADPHONES		1	100.00	0.00	0.00
22196	TASER 7 VR CARTRIDGE, STANDOFF (3.5-DEGREE)		2	60.00	0.00	0.00
22197	TASER 7 VR CARTRIDGE, CLOSE-QUARTERS (12-DEGREE)		2	60.00	0.00	0.00
Other						
73940	OFFICER SAFETY PLAN 7+ PREMIUM BUNDLE	60	75	0.00	0.00	0.00
73941	OFFICER SAFETY PLAN 7+ PREMIUM PAYMENT	12	75	2,868.00	1,206.95	90,521.25

Year 1 OSP7+ Premium (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
Not Eligible/Customer Declined Channel Services	Not Eligible/Customer Declined Channel Services		75	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	75	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		1	0.00	0.00	0.00
20289	HTC FOCUS + VR HEADSET		3	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	13	180.00	180.00	2,340.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	14	468.00	468.00	6,552.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	3	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		3	0.00	0.00	0.00
71104	NORTH AMER POWER CORD FOR AB3 1-BAY DOCK		75	0.00	0.00	0.00
VR CONTROLLER KIT	VR CONTROLLER KIT		1	0.00	0.00	0.00
Services						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
85144	AXON STARTER		1	2,750.00	2,705.74	2,705.74
85147	CEW STARTER		1	2,750.00	2,750.00	2,750.00
20384	FULL VR TRAINING ENTERPRISE (51 - 100) LICENSE	60	1	0.00	0.00	0.00
20379	VR 1-DAY SERVICE		1	2,000.00	2,000.00	2,000.00
Subtotal						182,511.77
Estimated Shipping						0.00
Estimated Tax						0.00
Total						182,511.77

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		2	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		2	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		2	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		2	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		2	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	2	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		150	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		150	0.00	0.00	0.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	3	354.00	354.00	1,062.00
Other						
73941	OFFICER SAFETY PLAN 7+ PREMIUM PAYMENT	12	75	2,868.00	2,868.00	215,100.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	13	180.00	180.00	2,340.00

Year 2 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	14	468.00	468.00	6,552.00
					Subtotal	225,054.00
					Estimated Tax	0.00
					Total	225,054.00

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		150	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		150	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		150	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		150	0.00	0.00	0.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	3	354.00	354.00	1,062.00
Other						
73309	AXON CAMERA REFRESH ONE		75	0.00	0.00	0.00
73941	OFFICER SAFETY PLAN 7+ PREMIUM PAYMENT	12	75	2,868.00	2,868.00	215,100.00
73309	AXON CAMERA REFRESH ONE		2	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		3	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	13	180.00	180.00	2,340.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	14	468.00	468.00	6,552.00
73313	1-BAY DOCK AXON CAMERA REFRESH ONE		75	0.00	0.00	0.00
					Subtotal	225,054.00
					Estimated Tax	0.00
					Total	225,054.00

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		150	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		150	0.00	0.00	0.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	3	354.00	354.00	1,062.00
Other						
73941	OFFICER SAFETY PLAN 7+ PREMIUM PAYMENT	12	75	2,868.00	2,868.00	215,100.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	13	180.00	180.00	2,340.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	14	468.00	468.00	6,552.00
					Subtotal	225,054.00
					Estimated Tax	0.00
					Total	225,054.00

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		150	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		150	0.00	0.00	0.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	3	354.00	354.00	1,062.00
Other						
73310	AXON CAMERA REFRESH TWO		75	0.00	0.00	0.00
73941	OFFICER SAFETY PLAN 7+ PREMIUM PAYMENT	12	75	2,868.00	2,868.00	215,100.00

Year 5 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73310	AXON CAMERA REFRESH TWO		2	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		3	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	13	180.00	180.00	2,340.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	14	468.00	468.00	6,552.00
73314	1-BAY DOCK AXON CAMERA REFRESH TWO		75	0.00	0.00	0.00
					Subtotal	225,054.00
					Estimated Tax	0.00
					Total	225,054.00

Grand Total 1,082,727.77

Discounts (USD)

Quote Expiration: 05/31/2021

List Amount	1,231,249.20
Discounts	148,521.43
Total	1,082,727.77

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1 OSP7+ Premium	182,511.77
Spares	0.00
Year 2	225,054.00
Year 3	225,054.00
Year 4	225,054.00
Year 5	225,054.00
Grand Total	1,082,727.77

Notes

Contract Sourcwell Contract #010720-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions) and the **Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience** (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. **The Axon Customer Experience Improvement Program Appendix ONLY applies to Customers in the USA.** In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it contemplates the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (Or write N/A): _____

Please sign and email to Jeremy Deegan at jdeegan@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	